

# Assessing the Impact of International Personnel on Local Community Dynamics

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**ABSTRACT-** This research investigates the multifaceted impact of international personnel on local communities in Greater Noida, India, exploring socio-economic, cultural, and integrative dynamics through empirical data collected from local and international residents. The study reveals that international personnel contribute significantly to local economies through job creation and business investments. Additionally, they bring about cultural exchanges that, while enhancing cultural understanding, also pose challenges in integration and affect local traditions. The findings indicate that while the presence of international individuals fosters economic growth and multicultural interactions, it requires balanced strategies to ensure harmonious community integration and mutual cultural respect. This work underscores the importance of tailored community engagement and policy measures to enhance the benefits and mitigate the challenges of international presence in local settings.

**KEYWORDS-** Local Community, International People, International Students, Foreign Students, India, Impact Assessment, Community, Peace, Well-Being, Cultural Integration, Cross Cultural Influence, Socioeconomic Effect, Community Development

## I. INTRODUCTION

The impact of international personnel in developing regions like Greater Noida, India, has a profound impact on local communities, affecting socio-economic landscapes and cultural dynamics. This paper examines these effects, drawing upon empirical data gathered from questionnaires in Jagat Farm Market, Gamma 1, and online responses from local students and Indian personnel in the area.

The impact between international presence and local economic development is undeniable. Studies have shown that internationalization, particularly through foreign direct investment, significantly contributes to regional economic growth, as seen in the case of India [1]. However, the mixing of foreign and local economies is not without challenges. The rapid inflow of international personnel often leads to a complex array of social and economic interactions [2].

The impact on local communities is multifaceted, influencing aspects ranging from employment to cultural exchanges. In regions like Greater Noida, the presence of international personnel can foster a

multicultural environment, yet also pose challenges to local traditions and lifestyles [3]. The effectiveness of foreign influence on local development strategies including urban planning and infrastructural improvements is important. Research on FDI in India suggests that strategic international involvement can catalyse comprehensive regional development [4].

### A. International personal

International personnel are individuals engaged in various forms of cross-border activities. These can include expatriates, foreign employees, international consultants, and global managers who are often deployed in foreign countries to manage, collaborate, or consult on diverse projects. The role of international personnel is crucial in the context of global operations, where they contribute to the transfer of skills, knowledge, and culture. International personnel are important in implementing business strategies across borders, facing challenges such as cultural integration and the need for continual adaptation in different work environments [5].

### B. Local community

Local communities typically consist of individuals who are native to a particular region, often characterized as the 'real' citizens of the area. These communities are formed from individuals born and raised in the locality, sharing a deep connection with the region's cultural, historical, and social fabric. This connection fosters a strong sense of identity and belonging among community members, influencing their perspectives and interactions with external influences, including international personnel. Their deep-rooted ties to their native land often shape their responses to socio-economic developments, making their perspective crucial in understanding the dynamics of places like Greater Noida. So, it is very important to understand these social structures in various contexts, including urban and rural settings [6].

### C. Global Mobility and Its Relevance

Globalization has made it essential for international employees to move from one country to another. One cannot underestimate the roles of internationals like foreign staff, global consultants and managers as well as expatriates in the countries they are working in their economy as well as culture. Many a time, these people come with a wide range of skills and experiences that may help the host nation's

growth in different areas including technology, education, health care and business management.

#### D. The Phenomenon in Developing Regions

Rapidly growing economies and industries in developing regions offer distinct opportunities and difficulties for international personnel. These areas blend local traditions and modern influences, creating a dynamic environment for global interactions. In places like Greater Noida, India, the presence of international personnel can have profound impacts on local communities, influencing socio-economic landscapes and cultural dynamics at multiple levels.

#### E. Focus on Greater Noida: A Case Study

Greater Noida, located in Uttar Pradesh, India, is an exemplary region showcasing the effects of internationalization due to its strategic importance in the national capital region and its rapidly growing industrial and educational sectors. This area has attracted a substantial number of international companies and educational institutions, which in turn bring international personnel into the community.

This section aims to examine the socio-economic and cultural impacts of international personnel on local communities in Greater Noida. Through empirical data gathered from questionnaires in key locales such as Jagat Farm Market, Gamma 1, and online responses from local students and personnel, this analysis seeks to uncover:

- The economic contributions and challenges brought about by the presence of international personnel.
- The cultural exchanges that occur and how they affect local traditions and societal norms.
- The social interactions between international personnel and the native population, focusing on integration, acceptance, and mutual understanding.

Understanding the impact of international personnel is crucial for policymakers, business leaders, and community organizers to foster environments that maximize the benefits of international presence while mitigating potential conflicts or issues of cultural assimilation. The findings from this study are intended to inform strategies that enhance both economic development and cultural harmony within the communities affected by globalization.

## II. LITERATURE REVIEW

The dynamics between international personnel and local communities are intricate, with both positive and negative influences in various aspects. A paper [7] underscores the pivotal role of local staff in bridging the gap between international people and local communities. Additionally [8] provide insights into how foreign fighters have historically influenced local conflicts, thus affecting the social and cultural fabric of local communities.

In terms of economic implications, the relationship between international personnel and local communities has substantial effects as in [9] found that foreign multinationals generally increase wages for their employees in the U.S. having both direct and indirect effects on the local economy. Another paper [10] focused on the perceptions of local employees regarding career advancement opportunities and revealing a complex picture of expectations and realities. The study in [11] examines the socio-economic impacts of

military units on local communities, elucidating a mixture of direct economic contributions and the provisioning of public goods like national defence.

Furthermore, the presence of international personnel can significantly influence political and security landscapes. A paper [12] discusses the impact of international peacekeeping on domestic civil-military relations, often altering power dynamics within host countries. Another paper [13] noted the role of international students in shaping local student's educational experiences and cultural perceptions. In [14] examines the increase in violence levels due to the presence of foreign fighters, impacting local security and a study [15] focuses on how UN peacekeeping deployments can influence the domestic politics of troop-contributing countries, leading to significant political changes

These studies collectively illustrate the multi-layered impact of international personnel on local communities. They bring to light the varying socio-economic changes, cultural shifts, and transformations in political and security landscapes, contributing to a nuanced understanding of this complex relationship

## III. METHODOLOGY

In this section, we'll look at how the study examined the influence of international people on local communities in Greater Noida. This includes the data collection methods, the questionnaire design, the sample population demographics, the data analysis techniques, and the ethical principles followed throughout the research.

#### A. Data Collection

Data for this study were collected through a mix of online and offline questionnaires, strategically distributed across Knowledge Park 3, Jagat Farm Market, Gamma 1, and two villages in Greater Noida. This dual approach ensured comprehensive coverage of diverse demographic segments, including those without internet access.

#### B. Questionnaire Design

The questionnaires were meticulously designed to cover key areas: economic, social, and cultural impacts, along with perceptions, attitudes, and future outlooks of local communities regarding international personnel. Each section comprised tailored questions to elicit detailed responses pertinent to the study's objectives.

### ❖ QUESTIONNAIRE ON THE IMPACT OF FOREIGN PEOPLE TO THE COMMUNITY

#### ★ Demographics Based

- Age
- Gender
- Occupation
- Education level:

#### ★ Economic Impact

- Have international persons contributed to new job opportunities in your community? **Yes /no**
- Have you observed any changes in local business revenues due to the presence of international persons? **Yes/no**

- Do international persons invest in local businesses or start their own businesses in your community? **Yes or no**

★ **Social Impact**

- Have you personally interacted with international persons in your community? **Yes/no**
- Do international persons participate in local community events? **Yes/no**
- Has the presence of international persons affected local traditions and practices? **Yes/no**
- Are there any language barriers that affect interactions between locals and international persons? **Yes/no**

★ **Cultural Impact**

- Have international persons introduced new cultural practices or festivals to your community? **Yes/no**
- Do you believe that the presence of international persons has led to greater cultural understanding and tolerance? **Yes/no**

★ **Perception and Attitude**

- How do you personally feel about the presence of international persons in your community?
- Do you think the presence of international persons is beneficial for your community?
- Have there been any conflicts between locals and international persons? If so, what were the causes?
- What are the most positive impacts of having international persons in your community?
- What are the most negative impacts of having international persons in your community?

★ **Integration and Inclusion**

- Do international persons in your community try to learn about local customs and traditions? **Yes/no**
- How well do you think international persons integrate into the local community?
- Are there initiatives or programs in place to promote integration and understanding between locals and international persons? **Yes/no**
- Do you believe that international persons face any challenges in integrating into the local community? **Yes/ no**
- What measures would you suggest improving integration and coexistence between locals and international persons?

★ **Future Outlook**

- Do you think the number of international persons in your community will increase, decrease, or remain the same in the future? **Yes/no**
- What long-term impacts do you anticipate from the presence of international persons in your community?
- What role do you think international persons should play in the future development of your community?
- Are there specific areas where the involvement of international persons could be particularly beneficial for your community ?

**C. Sample Population**

The sample population included students and other residents from the specified areas of Greater Noida. This diverse group ensured a broad spectrum of insights, reflecting a range of experiences and opinions about the impact of international personnel.

**D. Data Analysis**

The data from the questionnaires was analysed using SPSS for statistical evaluation and Excel for organizing the data and initial analysis. This approach allowed for a comprehensive examination of the information, helping to identify patterns and trends, and create clear, informative visual representations of the findings.

**E. Ethical Considerations**

The study followed strict ethical standards. All participants remained anonymous and their confidentiality was ensured. Participation was completely voluntary, with everyone providing informed consent. This demonstrated the study's dedication to ethical research practices, protecting the rights and privacy of everyone involved.

**F. Theoretical Framework**

• **Globalization Theory**

The world is increasingly joined together through economic, cultural, political and technological exchanges. The movement of people from one country to another country is a direct outcome of this global interconnectivity in which borders become less important in limiting the movement of people, ideas as well as money.

Within Greater Noida I can apply the theory of globalization to explain how international personnel contribute towards and are affected by global economic networks, multinational corporations, and cross-border knowledge transfer.

In the context of Greater Noida, this globalization theory helps explain how international personnel contribute to and are affected by global economic networks, multinational companies, and the sharing of knowledge across borders. This theory also aids in understanding the shift in local economic structures and cultural practices as they adapt to global influences.

• **Cultural Exchange Theory**

**Definition and Relevance:** Cultural exchange theory focuses on the mutual sharing and influencing of culture between groups of different backgrounds. This exchange can involve languages, norms, values, practices, and even material culture. The presence of international personnel in a local community often serves as a catalyst for cultural exchange.

**Application to Study:** This theory will be used to analyse how international personnel introduce new cultural elements to Greater Noida and how these elements are assimilated into the local culture. It will also consider the reciprocal impact on the expatriates themselves, as they adapt to and integrate elements of Indian culture.

• **Economic Development Theory**

The reasoning behind economic development theory is on how to enhance the overall quality of life among a nation's citizens. In particular, it addresses issues such as foreign direct investment, employment creation and local economies powered by capital infusion and expertise. Its purpose is to

improve a country's economic standing, political stability and social welfare for the betterment of its inhabitants.

Application to Study: By applying this theory, we can assess how international personnel affect local employment rates, income levels, business development, and overall economic growth in Greater Noida. This includes examining the direct and indirect economic impacts of international businesses and the skilled Labour they bring.

• **Social Integration Theory**

Definition and Relevance: The theory of social integration refers to the consolidation of various groups into one harmonious society. It examines obstacles towards completions such as prejudice, linguistic variations or even socioeconomic imbalances.

Application to Study: The framework will explore the challenges and successes related to the social integration of international personnel within Greater Noida. It will look at how these individuals interact with the local community, participate in social activities, and contribute to a multicultural environment.

• **Systems Theory**

Definition and Relevance: Systems theory provides a way to understand complex systems by examining the interdependencies and interactions among its components. In the context of international personnel, it helps in understanding the ecosystem of interactions that support or hinder their integration and impact.

Application to Study: This theory will be used to create a holistic view of the interrelated social, economic, and cultural factors in Greater Noida. It will help identify feedback loops, such as how economic benefits might lead to greater cultural acceptance or vice versa.

**IV. RESULTS AND DISCUSSION**

This section focuses on the analysis of findings from the study. It looks at age distribution, gender, economic impacts, cultural influences, and the attitudes and perceptions in the community. The data comes from surveys and studies about how local and international populations interact.

The Examination age distribution to understand the age makeup of the community and its effect on social and economic areas. Next, it explores gender balance and its importance in community life. Then, the section looks at how international people contribute to the local economy, such as job creation and business investments.

The cultural impact is also analysed. This includes how the presence of international residents changes local traditions, language use, and efforts to encourage understanding between different cultures. Lastly, the section discusses how the local community feels about international individuals. This part is key to understanding how well different groups get along and the challenges in building an inclusive community.

**A. Age Distribution**

The age distribution graph in Figure 1. indicates a gradual decrease in the number of individuals as age increases. It starts at a higher count (around 34) for the youngest age group and consistently decreases as age increases, reaching its lowest at the oldest age group. This trend suggests a

predominantly younger population in the surveyed area, with fewer older individuals.

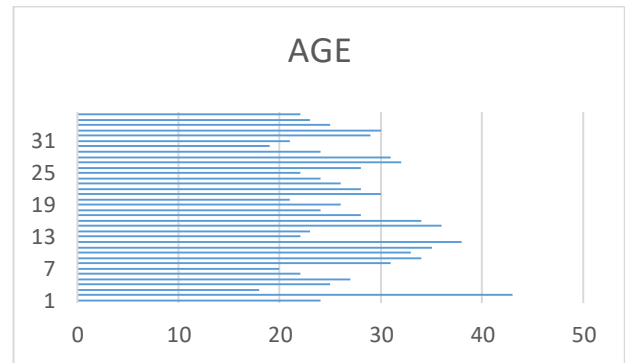


Figure 1: Age Distribution Graph

**B. Gender**

The gender distribution chart shown in Figure 2 depicts the count of females and males, with females being slightly more in number. The chart demonstrates a balanced gender ratio, which is a healthy sign in terms of gender diversity. This balance is important for social dynamics as it indicates a relatively equal representation of both genders in the community.

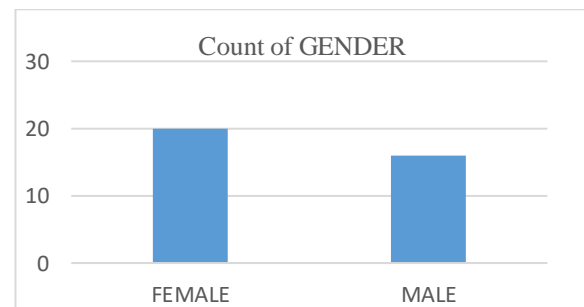


Figure 2: Gender Distribution Graph

**C. Economic impact**

The economic impact data focuses on the contribution of international people to local job opportunities and their investments in local businesses. There's a noticeable positive impact, as seen in the higher counts for 'yes' in both job creation and business investment by international individuals. This suggests that the international community is actively contributing to the local economy, either through job creation or business investments, thereby enhancing the economic fabric of the area

**D. Cultural impact**

Cultural impact is analysed through the presence of international people affecting local traditions, language barriers, and initiatives for promoting understanding as shown in Figure 3(a) and 3(b). There's a significant count indicating that international presence affects local traditions and language



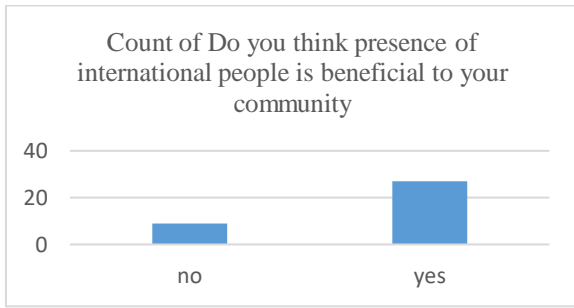


Figure 3 (a): Cultural Impact

barriers, pointing to a cultural exchange and interaction between locals and internationals. It also points out that there are no initiatives that re put in place to promote understanding of international persona and the local community.

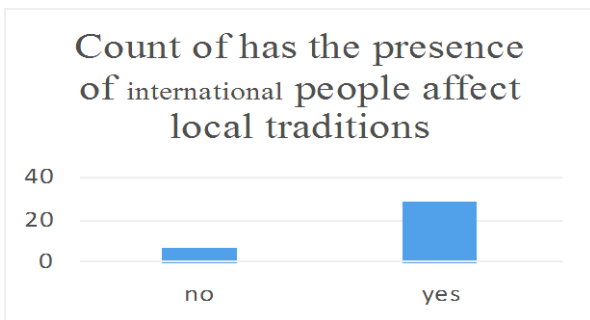


Figure 3 (b): Cultural Impact

**E. Attitude and perception**

This section assesses the community's perception of the international population through various measures. The data shows a generally positive attitude towards internationals, with a majority believing in their beneficial presence and positive impact on the community as shown in figure 4(a) & 4(b). However, there are concerns about conflicts and challenges faced by international people, indicating areas where more work may be needed to enhance community relations and support for internationals.

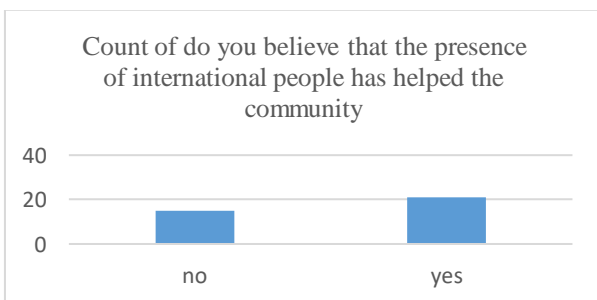


Figure 4 (a): Community people perspective

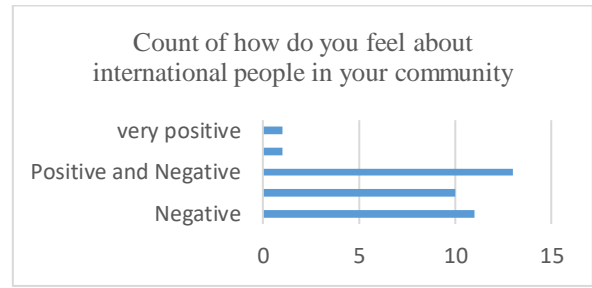


Figure 4 (b): Community people perspective

The integration of international personnel into local communities like Greater Noida involves a complex mix of economic, cultural, and social factors. This section will examine the findings from previous sections in the context of the theories and data provided, analysing the various impacts and drawing conclusions about the overall effect of international personnel on the local community.

• **Economic Contributions and Challenges**

The presence of international personnel has had a positive impact on the local economy. They have brought diverse skills, created jobs, and encouraged foreign investments. The arrival of international businesses often leads to increased local employment and improved infrastructure, which benefits the entire community. However, these economic benefits can also bring challenges. There is a risk of creating economic disparities where international personnel might earn significantly more than local employees, which can potentially lead to tensions and feelings of inequity.

• **Cultural Exchange and Integration**

The exchange of cultures can enrich the- local community. In Greater Noida, international personnel have introduced new cultural practices, ideas, and festivals, which have generally been well-received, contributing to a more diverse e-nvironment. However, full cultural integration can face challenges. Language- barriers, differing social norms, and resistance to change can hinder the proce-ss, leading to segregation or cultural clashes

• **Social Interactions and Community Cohesion**

Social integration theory provides insights into how international personnel and local residents can come together to build a cohesive community. Positive interactions, facilitated through community events, workplaces, and educational institutions, help foster a sense of belonging and mutual respect.

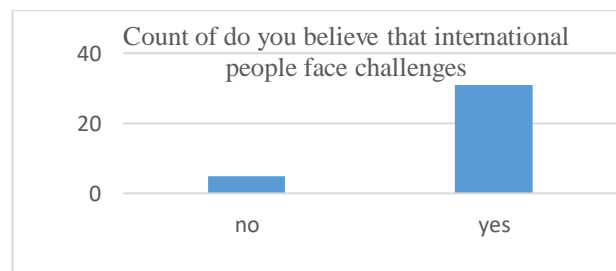


Figure 5: International People face Challenges

Nevertheless, integrating international personnel into society can be difficult due to issues like discrimination, xenophobia,

and the natural human tendency to resist the unfamiliar. These challenges may lead to isolation and prevent them from fully becoming part of the community.

- **Systemic Impacts and Feedback**

Systems theory offers a way to understand the broader impact of international personnel on local communities. The benefits and challenges don't exist in isolation but affect the community as a whole. For example, economic advantages could lead to better education, which then fosters a more informed and culturally-engaged community. However, if international workers are seen as taking local jobs, it could breed resentment and social withdrawal, undermining community cohesion.

- **Leveraging Opportunities and Addressing Challenges**

The arrival of international personnel in Greater Noida has opened up many chances for local growth and cultural enrichment. To make the most of these advantages, decision-makers and community influencers need to put in place plans that encourage integration, like cultural sensitivity training, community involvement initiatives, and inclusive economic strategies. Dealing with the difficulties will need a united front to make sure that international personnel and local residents can live together and both gain from globalization. The study suggests that international personnel have had a mostly positive effect on Greater Noida. It is important to carefully handle their integration to address any challenges and create lasting benefits for everyone involved. This emphasizes the importance of continuous research and flexible strategies to maximize the positive impact of international personnel on their new communities. By doing this, any conflicts that arise can be seen as chances for development and improvement. The economic benefits, cultural exchanges, and social blending create an intricate relationship that needs careful and proactive management to fully take advantage of its potential.

## CASE STUDIES

### A. Expatriates In The Middle East

Living abroad in the Middle East is common, especially in countries like the UAE, Saudi Arabia, and Qatar which are part of the Gulf Cooperation Council (GCC). These nations have a large number of expatriates compared to their local populations, thanks to their reliance on foreign workers for various industries due to their oil-rich economies.

#### Key Impacts:

- **Economic Development:** Expatriates have been fundamental in the development and operation of key economic sectors, facilitating rapid urban development and luxury services that attract tourism and business.
- **Social Integration Challenges:** Cultural and social integration remains minimal, often with expatriates living in separate communities. This isolation can lead to a lack of cultural exchange and sometimes to tensions or misunderstandings between locals and expatriates.

*Example:* The implementation of the Expo 2020 in Dubai, a project that very much relies on foreign expertise and labour, is a depiction of economic advantages and difficulties in the integration of workforce.

### B. NGO Workers in Africa

**Context:** NGOs are instrumental in development, health, and humanitarian work throughout Africa. International staff operate because of their skills, monetary relationships, and sometimes the need to support neutral or internationally recognized help in war zones.

#### Key Impacts:

- **Community Development and Capacity Building:** International NGO workers often bring skills and knowledge not widely available locally, contributing to community development projects and education.
- **Perceptions and Dependency:** There can be mixed perceptions among local populations, who may appreciate the immediate benefits of NGO activities but also experience a dependency that inhibits local initiative and sustainability.
- **Case Study Example:** The role of international personnel in managing healthcare initiatives in rural Rwanda, including the fight against malaria and HIV/AIDS.

### C. Corporate Expatriates in Asia

**Context:** Asia's economic boom, especially in the technology and manufacturing sectors, attracted corporate expatriates from around the world. Countries like China and Singapore are known for their large expatriate business communities.

#### Key Impacts:

- **Corporate Culture and Local Economies:** Expatriates often bring diverse business practices and international standards that can influence local business environments and corporate culture.
- **Economic Disparity:** High salaries and perks for expatriates can exacerbate income disparities and sometimes resentment from local staff.

**Case Study Example:** The influence of European corporate leaders on technology start-ups in Singapore, focusing on knowledge transfer and innovation.

### D. Academic Personnel in European Universities

**Context:** European universities, with its worldwide academic exchange, bring along its scholars from all over the world to contribute to teaching and research..

#### Key Impacts:

- **Educational Enhancement:** International academicians contribute to a diverse curriculum and bring different perspectives and expertise, enriching the educational experience for students.
- **Cultural Diversity:** Their presence enhances cultural diversity on campus, promoting a global perspective among students and faculty.
- **Case Study Example:** The impact of American professors on engineering programs in German universities, particularly in how practical knowledge from Silicon Valley is integrated into traditionally theoretical frameworks.

### E. Healthcare Professionals In North America

**Context:** The U.S. and Canada face shortages of healthcare professionals, particularly in rural and underserved urban areas, and rely significantly on internationally trained healthcare workers.

#### Key Impacts:

- **Addressing Healthcare Shortages:** International healthcare workers are crucial in regions where there is a severe shortage of medical personnel, improving access to healthcare.
- **Community Responses:** These professionals often face challenges related to credential recognition, cultural differences, and integration into the local medical community, which can impact their effectiveness and acceptance.
- **Case Study Example:** The role of Filipino nurses in community clinics in underserved areas of Toronto, focusing on their integration into the local healthcare system and community acceptance.

### F. Integration And Challenges

The article critically examines the emotional impacts of international personnel in the local communities and how it affects the individuals and the entire community at large. This part shall examine these intricacies more closely, particularly in the context of Greater Noida, using frameworks established earlier for appreciating complexities.

#### i) Integration of Expatriates

- **Social Integration:**

Social integration is a term referring to embracing and incorporating expatriates into the fabric of society. Some of its key determinants include cultural sensitivity, community involvement, as well as respect between internationals and locals. In Greater Noida, events such as social activities, community functions and cultural festivals are some opportunities that can be used by internationals to easily become members of their host societies. However, depth varies with willingness, openness and presence of integration programs in different communities.

- **Professional Integration:**

Professionally, international personnel often bring skills and expertise that are invaluable, especially in sectors like education, technology, and healthcare. Their integration into the workplace can be facilitated through inclusive policies, intercultural training, and mentorship programs that help bridge any cultural or professional gaps. Challenges here include navigating different work ethics, management styles, and professional expectations, which can differ significantly from their home countries.

- **Economic Integration:**

Economically, international personnel can significantly contribute to local economies through spending, investing, and job creation. However, their economic integration is contingent upon legal frameworks like work permits, business laws, and property ownership regulations. Challenges such as financial inclusion, access to local banking services, and understanding the tax implications are common hurdles that international personnel may encounter.

#### ii) Challenges Faced by International Personnel

- **Cultural Barriers:**

Cultural variation can be a heavy burden for international staff: for example, misunderstanding due to language barriers, different communication styles, and unfamiliar customs. Such misunderstandings can be detrimental to both private and professional relationships. Education and exchange programs can reduce such problems by creating deeper understanding and appreciation for cultural diversity.

- **Discrimination and Prejudice:**

Sometimes, international staff may be discriminated against due to their nationality, race, or cultural background. Such discrimination may take the forms of social exclusion, professional restrictions, or unfair treatment in different services and opportunities.. Addressing these issues requires concerted community efforts, legal protections, and advocacy to promote equality and respect for all individuals.

- **Adaptation and Homesickness:**

The psychological repercussion of migration to a foreign country can be enormous. International staff often suffer from homesickness, isolation, or stress owing to the pressure of adapting to a new environment. Support networks, social groups, and mental health services are essential in enabling them to overcome these stressors.

- **Impact on Local Populations:**

The presence of international staff can sometimes bring various stresses to the local population, such as feelings of displacement or economic competition. The positive impact of the international staff's presence, in terms of the creation of jobs, cultural enrichment, and contributions to community development, may lessen such tensions.

#### iii) Integration Improvement Strategies

For better integration of international staff and to manage the difficulties they face, several approaches could be pursued: Cultural Sensitivity Training: Both international staff and local populations could profit from training that brings about mutual understanding and mutual respect for diversity.

Community Engagement Programs: Examples of interactive and collaborative programs between international staff and local residents can help in enhancing social cohesion.

- **Provide language and communication training:** Provide non-academic language course

- **Offer Language and Communication Training:** Provide language classes focused not just on teaching the local language to internationals but also on teaching languages spoken by significant international communities to the locals. This fosters better communication and integration.

### G. Promote Economic Collaboration

- **Incentivize Local-Economic Integration:** Create incentives for international personnel and their organizations to invest in local businesses and start joint ventures that can benefit the local economy.
- **Skills Exchange Workshops:** Organize workshops where international personnel can share their expertise and skills with local workers, and vice

versa, promoting mutual professional development and networking.

#### H. Education And Awareness Campaigns

- **Launch Awareness Campaigns:** Conduct campaigns that educate both the local and international communities about the benefits of diversity and the potential for economic and cultural enrichment through international collaboration.
- **School and University Programs:** Integrate global citizenship curricula in schools and universities to prepare younger generations for a more interconnected world, promoting understanding from an early age.

### V. CONCLUSION

The exploration of the impact of international personnel on the local community of Greater Noida has provided valuable insights into the multifaceted interactions between global mobility and local dynamics. This section has systematically analysed the socio-economic contributions, cultural exchanges, and social integration processes associated with the presence of international personnel, highlighting both the opportunities and challenges that arise from these interactions.

### CONFLICTS OF INTEREST

The authors declare that they have no conflicts of interest

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