

A Basic Approach on Factor Price Determination

Mr. Yelahanka Lokesh

Assistant Professor, Department of Commerce And Economics, Presidency University, Bangalore, India,
Email Id-lokesh.yr@presidencyuniversity.in

ABSTRACT:

A key idea in economics is the concept of factor price determination, which looks at how the market determines the prices of components of production like lab our, capital, land, and entrepreneurship. An overview of factor price determination and its importance in economic research is given in this chapter. Production inputs are compensated according to their output, scarcity, and market demand. According to the principle of factor price determination, factors are paid according to how much they contribute to the production process. The equilibrium prices of factors are influenced by the interaction of supply and demand forces, with factors being allocated to their most valuable applications.

KEYWORDS:

Availability Lab, Factor Prices, Income Distribution, Lab Capital, Marginal Productivity.

I. INTRODUCTION

A factor is a person or thing that adds something to the production process. A worker, a machine, a structure, or a plot of land are all examples of factors. Every factor has some form of productive power that it can release when it is utilised in a manufacturing process. Services of a factor refers to this productive ability or actual production contribution. Producers seek out factor services, which factor owners provide. In economics, the elements of production those that aid in the creation of products and services are roughly categorized as either human or non-human. Buildings, machinery, and capital are examples of non-human factors, whereas lab our, which is provided by employees, is a human factor. Prices of factors refers to the compensation a factor should receive for rendering its services. Labor is compensated with wages, and capital utilization is rewarded with interest. Land, an essential component of production, generates rent, and an entrepreneur who takes the risk of operating a firm in an uncertain climate generates earnings, whether positive or negative[1], [2].

The purpose of this chapter is to explain how supply and demand factors affect the prices of production inputs. The factors that determine factor supply and demand are different from those that influence product prices; prices for factor services are decided in the same way. The supply and demand for a factor affect the price of a factor service. For the purpose of creating goods and services for the market, producers need a variety of factor services. Making decisions about the payments that producers must provide to suppliers in exchange for their services can be difficult. One of the most important questions a producer must answer is this one. Knowing how a factor contributed in such a situation is necessary. It is necessary to assess how much more a factor contributes to the overall production produced by a corporation at that point. This additional contribution is referred to as the marginal output of lab our or factor in economics. Therefore, the addition made to the total output by using one extra unit of lab our or factor is known as the marginal product or marginal physical product (MPP) of lab our or factor.

When five workers work together to build a road length of 20 meters in a day, and when a sixth worker is added, the road length climbs to 25 meters, the sixth worker's contribution to the whole effort is 5 meters. This is the sixth laborer's marginal physical productivity. Although the concept of MPP was initially conceived in relation to lab our, it may also be used to other elements including land, capital,

and organization. Thus, the MPP of labor determines the cost of labor, or wages. When calculating its marginal cost of production, a manufacturer every producer is curious about the money they will make from using a factor. In other words, a corporation is more concerned with the MPP of labor's monetary value than with its physical productivity alone. By multiplying MPP by the product's price, one can calculate the money value of a factor's marginal physical product[3], [4].

Consequently, $VMP = MPP \times \text{Product Price}$. A producer must weigh the additional/marginal revenue that hiring more labor will provide to overall output against its marginal cost of doing so. The marginal revenue product (MRP) of a factor is the additional revenue generated by using one more unit of that factor. Compared to MPP, MRP is a more important term. By combining MPP and the marginal income of the good the company is producing, we may calculate MRP. $MRP = MPP \times MR$, therefore. The schedule that follows details the MRP calculation process. Let's use Rs. 5 as the unit cost of the questioned commodity. Furthermore, it is believed that there is complete competition in the factor market, resulting in constant prices across the board for all levels of factor supply and demand. MR is the same as the price when the price is constant. MRP and VMP are therefore identical in an ideal competitive environment. A company's value of marginal product curve is its demand curve for a particular factor. Similar in shape to the MPP curve is the MRP curve. It continuously climbs at first, then declines. The following are the factors that influence a certain firm's desire for a variable factor:

1. The input's cost prices. The demand for a factor's services decreases as its price increases.
2. The factor's marginal physical output.
3. The cost of the good that the factor created.
4. The number of additional forces that mix with labor.
5. The cost of additional elements.
6. The development of technology, which alters the MPP of all inputs and, consequently, the demand.

The following are significant variables that affect the availability of labor on the market:

1. The wage rate, which is the cost of labor.
2. Consumer preferences that have an impact on how they balance work and play.
3. The population density.
4. The percentage of people who are working.
5. The distribution of labor by occupation, level of education, and geography.

The supply curve is determined by the connection between the availability of labor and the wage rate. Therefore, when calculating the supply curve of labor, variables other than pay rate are considered to remain constant. The market supply is the total of all labor offered by individuals.

II. DISCUSSION

Assuming that labor is a homogeneous factor that is, that all labor units are the same we can calculate the supply of labor. The following are significant variables that affect the availability of labor on the market:

1. The wage rate, which is the cost of labor.
2. Consumer preferences that have an impact on how they balance work and play.
3. The population density.
4. The percentage of people who are working.
5. The distribution of labor by occupation, level of education, and geography.

The supply curve is determined by the connection between the availability of labor and the wage rate. Therefore, when calculating the supply curve of labor, variables other than pay rate are considered to remain constant Figure 1. The market supply is the total of all labor offered by individuals. Individual labor is in equilibrium when the wage rate is W_1 , working OS hours, and as the wage rate increases to W_2 , labor hours also increase to OP hours. However, the number of labor hours may decrease at a greater wage rate. As seen in the figure above, when the wage rate increases to W_3 , the employee works

OQ hours. The fact that PQ SP indicates that the person works less than at the W2 salary rate. The number of hours available for employment decreases even more when wage rates rise further. As seen in Figure 2, the behaviour of workers earning higher wages results in a backward-bending supply curve for lab ours[5], [6].

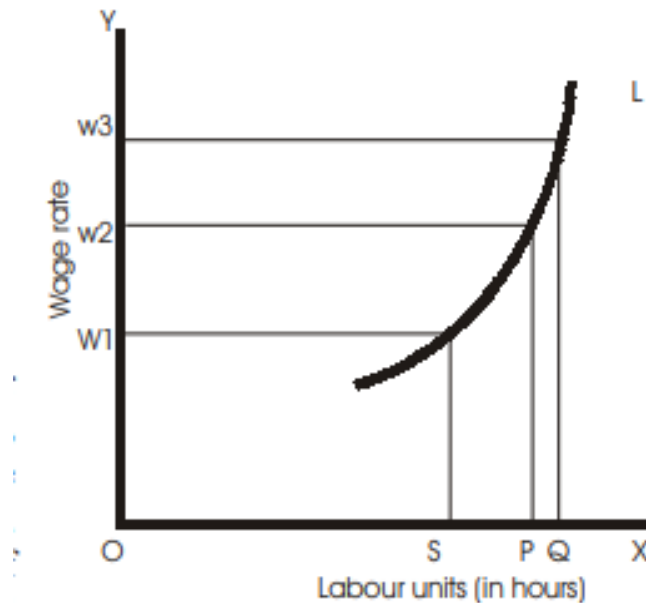


Figure 1: The supply curve of an individual labour [Research Scholar].

When the wage rate is W1, each employee works OS hours to maintain equilibrium, and as the wage rate rises to W2, the number of hours worked also rises to OP. The number of lab our hours could decrease at a greater wage rate, nevertheless. This is shown in the picture above, where the person works OQ hours when the wage rate increases to W3. Given that PQ SP, it is clear that the person works less than they would at W2 salary rate. Further salary rises lead to a decrease in the number of hours available to work. As seen in Figure 2, the behaviour of workers earning higher wages results in a supply curve for lab our that bends rearward. When wages rise, say up to a certain degree, it encourages workers to put in additional hours, but when wages rise higher, it provides a disincentive for longer hours of work. The cause is that having longer workdays entails having fewer free hours. As wages increase, so does the individual's income, allowing him to have more free time. Because the worker wants to spend his greater income on more leisure activities, the supply of lab our drops over a particular level of wage rate. It indicates that as salaries reach the necessary level for a comfortable standard of living, workers prefer to take more vacation time and work fewer hours per day rather than continue to work for greater pay rates. However, this is not how the overall lab our supply curve behaves. The supply curve must have a positive slope over the long term, according to economists, even though this trend may be obvious in the short run. In the long run, higher wages will attract new workers to the market even though they may cause some people to work fewer hours[7], [8].

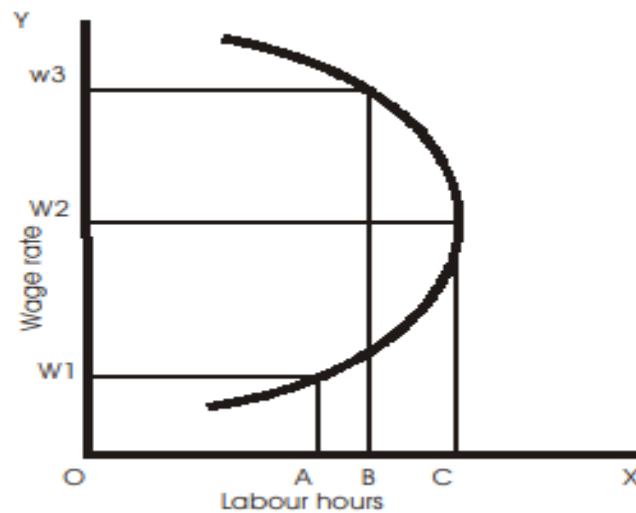


Figure 2: The Number of Hours Available to Work [Research Scholar].

Calculating a Factor's Price under Perfect Competition

As a result, we may use a factor's supply and demand curves to calculate its price in ideal markets. Illustrates how these two curves' crossing determines price. The equilibrium wage is represented in the figure as OW, followed by employment level as OM. We conclude that setting a wage rate and setting a commodity's price are equivalent processes. But unlike with goods, a factor's supply and demand are determined by distinct factors. The Demand for factors is derived, meaning that it results from consumer demand for the numerous commodities whose production the factors are a part of. Like the supply of commodities, the availability of lab our is not cost-determined; instead, it depends on how employees feel about their jobs and free time.

Theory of Marginal Productivity

The marginal productivity hypothesis aims to clarify how factors' services are chosen. As was previously mentioned, a firm operates to maximize profits, hence no factor will be paid more than its marginal productivity. No factor will accept a price that is lower than its marginal productivity, in a similar vein. Therefore, a factor's price is determined by its marginal productivity. Entrepreneurs will switch out one element for another until all of their marginal productivities are equal. At the margin of employment, the payment provided to the factor in question is just greater than the value of the increase in overall production brought about by the addition of an extra unit of a factor. More lab our will be used if the going wage rate is lower than the marginal productivity. The pay rate will increase to the level of marginal productivity as a result of competition between the enterprises. On the other hand, businesses will require less lab our when marginal productivity is below wage. The pay will thus decrease to the level of marginal productivity. In this way, salary tends to match the marginal productivity of lab our due to competition. This holds true for additional production aspects. Illustrates the foregoing explanation. The marginal productivity curve for lab our is known as MRP. It is the factor's demand curve. Because the wage at wage rate OW is equal to the marginal productivity of lab our at this level of employment, OM quantity of lab our is engaged. On the following basis, marginal productivity theory is criticized:

1. It is incorrect to assume that all units of components are homogenous. Not all workers are the same. Efficiency differs from job to job. Similar to that, there are various forms of capital units.
2. It is not always possible to substitute other components as is commonly believed.
3. Factors are also thought to be portable between different purposes.

Theory Drawbacks

The theory of distribution, commonly known as the marginal productivity hypothesis, contends that the marginal productivity of a factor of production such as lab our or capital determines the revenue it may generate. Although the idea has certain advantages, it also has some disadvantages. Marginal

Productivity Subjectivity Measurement: Estimating a factor of production's marginal productivity can be difficult and subjective. It can be difficult to isolate the precise impact of one element in the presence of other factors and their interactions, making it difficult to determine the precise contribution of that factor to the overall output. The Marginal Productivity Theory makes the assumption that there is perfect competition and that factors of production are compensated in accordance with their marginal productivity. However, perfect competition is uncommon in the actual world. A considerable departure from the theory's predictions might be caused by market imperfections like monopolies, oligopolies, or the existence of market power. In these situations, factors might not be paid in accordance with their marginal production.

The theory undervalues non-marginal components by emphasizing only the marginal productivity of factors of production. The idea does not sufficiently account for elements like education, experience, and skill levels, which may have a significant impact on production. The broader socio-economic issues that affect productivity and income distribution are ignored by this constraint. Limited Range of Productivity the Marginal Productivity Theory places a strong emphasis on the individual production variables' contributions. It does not, however, take into account how different components interact or complement one another. When elements are coupled with other factors in a synergistic way, productivity may increase. Ignoring these interdependencies could result in a lack of comprehension of the variables influencing productivity and income distribution. Effects on Distribution According to the idea, the income earned by production factors is directly correlated with marginal productivity. It does not, however, take into account how income and wealth are distributed. The distribution of income can be influenced by factors including negotiating power, institutional considerations, and social factors, which may or may not match the predictions of the theory. Lack of Externalities Consideration Externalities, or the impacts of production or consumption on parties not directly involved, are not taken into consideration by the theory. Externalities can significantly affect productivity and income distribution, but the marginal productivity theory does not sufficiently account for them.

Application

1. Labor markets in labor markets, where wages and salaries are decided by supply and demand for labor, factor price determination is very important. The salaries that employees receive depend on a variety of factors, including productivity, experience, education, and talents. Economic analysis of labor markets entails looking at the variables that influence the supply and demand for labor, such as trends in the labor market, developments in technology, adjustments to labor laws, and changes in broader economic conditions.
2. The cost of capital and the return on investment are two factors that are taken into consideration when determining factor prices. Interest rates, cash availability, technological improvements, and investor expectations are some of the variables that affect the cost of capital goods like machinery and equipment. Businesses, investors, and policymakers must all understand how factor prices are determined in capital markets in order to evaluate investment choices, capital allocation, and overall economic growth.
3. Land and Natural Resource Markets. Location, desire for certain resources, government rules, scarcity, and demand all play a role in determining the pricing of land and natural resources. The idea of factor price determination aids in the analysis of the economic rent related to real estate and other natural resources. It offers information on how these resources should be used and conserved effectively, environmental issues, and how resource prices affect different sectors of the economy like mining, agriculture, and real estate.
4. Factor Mobility and Migration. The movement of factors of production, such as labor and capital, across different regions or nations, is also related to the establishment of factor prices. Factors of production frequently relocate to areas with better prospects or higher returns. Examining variables like pay differences, skill requirements, labor market conditions, tax policies, and migration patterns is part of economic analysis of factor mobility. Assessing resource distribution, economic growth, and the effects of globalization are made easier by understanding factor price determination in the context of mobility.

5. **Income Distribution.** The distribution of income among the various production factors has a significant impact on the establishment of factor prices. The theory of factor prices sheds light on the distribution of revenue among labor, capital, land, and entrepreneurial activity. Understanding the variables that affect factor prices aids in the analysis of social welfare, income inequality, and policies intended to promote fair income distribution.

Advantages

1. **Effective Resource Allocation:** By sending signals and offering incentives to factor owners, factor price determination aids in effective resource allocation. Production variables like labor and capital are more effectively allocated to the locations where they can produce the best returns when they are compensated according to their productivity and scarcity. This encourages the most effective use of resources and economic efficiency.
2. **Productivity Improvement:** The determination of factor prices motivates the production's inputs to increase their output. Factor owners are motivated to develop their talents, spend money on education and training, use new technology, and raise their efficiency as they work to grow their income. The pursuit of increasing factor income fosters economic growth generally, productivity growth, and innovation.
3. **Market Flexibility:** The ability to adjust quickly to shifting market conditions is a benefit of factor pricing determination. Price changes are made in response to changes in demand for various production inputs. By reallocating resources from less productive to more productive sectors, this flexibility ensures a more effective use of resources and fosters economic progress.
4. **Market Transparency:** The setting of factor pricing gives market participants visibility and knowledge. It enables factor owners, such as employees and investors, to make knowledgeable judgments about their engagement in the market and their selection of investments. Transparent factor prices promote effective market transactions, lessen knowledge asymmetry, and enhance market efficiency.
5. **Motivating Factor Mobility:** The establishment of factor prices is essential in motivating factor mobility. It promotes the movement of factors from areas of low return to areas of high return when there are disparities in factor pricing across regions or industries. Mobility has a role in balancing supply and demand, minimizing regional inequities, and fostering economic growth.
6. **Income Distribution:** The distribution of income among various production factors is influenced by the determination of factor prices. By making ensuring that factors are compensated for their contributions to production, it supports fairness and equity in the allocation of income. Factor price determination contributes to the reduction of income inequality and the promotion of social welfare by coordinating factor rewards with their marginal productivity.
7. **Policy Advice:** Factor price determination gives decision-makers useful data to create efficient economic policies. Policymakers can identify areas where actions may be required, such as correcting market flaws, enhancing education and training, fostering technology developments, or enacting labor market reforms, by analyzing the factors that determine factor pricing. Designing policies that improve economic efficiency, productivity, and general welfare benefits from an understanding of factor prices.

III. CONCLUSION

The concept of factor price determination is crucial to understanding how the market determines the prices of the factors of production. According to the hypothesis, factors are paid according to their productivity, scarcity, and demand. Gaining insight into how factor prices are determined can help with resource allocation, productivity improvement, income distribution, and economic growth. Factors are rewarded according to their productivity in factor price determination, which enables efficient resource allocation. This fosters economic efficiency and the best use of available resources. Additionally, it encourages individuals and organizations to increase their productivity, make investments in technology and human capital, and promote innovation, all of which help the economy as a whole. Market players

can make educated judgments because to the transparency and knowledge that factor pricing determination provides. It lessens knowledge asymmetry and makes market transactions more efficient. As factors shift from low return areas to high return areas, factor price determination also encourages factor mobility, which helps to balance supply and demand and lessen regional disparities.

REFERENCES

- [1] W. Mugido en C. M. Shackleton, "Price Determination of Non-timber Forest Products in Different Areas of South Africa", *Ecol. Econ.*, 2018, doi: 10.1016/j.ecolecon.2017.12.010.
- [2] A. Chakrabarti, "Asymmetric adjustment costs in simple general equilibrium models", *Eur. Econ. Rev.*, 2004, doi: 10.1016/S0014-2921(02)00258-1.
- [3] D. Sambuo, S. Kirama, en K. Malamsha, "Fish Price Determination Around Lake Victoria, Tanzania: Analysis of Factors Affecting Fish Landing Price", *Glob. Bus. Rev.*, 2018, doi: 10.1177/0972150917811509.
- [4] C. Toraman, Ç. Başarır, en M. F. Bayramoğlu, "Determination of Factors Affecting the Price of Gold: A Study of MGARCH Model", *Bus. Econ. Res. J.*, 2011.
- [5] P. C. Westcott en L. a. Hoffman, "Price Determination for Corn and Wheat: The role of market factors and government programs", *Am. J. Trop. Med. Hyg.*, 1999.
- [6] N. K. Risma Dwindi Putri en I. M. Sadha Suardikha, "Penerapan Model UTAUT 2 Untuk Menjelaskan Niat Dan Perilaku Penggunaan E-Money di Kota Denpasar", *E-Jurnal Akunt.*, 2020, doi: 10.24843/eja.2020.v30.i02.p20.
- [7] P. R. Krugman, "Technology, trade and factor prices", *J. Int. Econ.*, 2000, doi: 10.1016/S0022-1996(99)00016-1.
- [8] H. Cheng, Z. Wang, D. Peng, en Q. Kong, "Firm's outward foreign direct investment and efficiency loss of factor price distortion: Evidence from Chinese firms", *Int. Rev. Econ. Financ.*, 2020, doi: 10.1016/j.iref.2020.01.008.