

# A Brief Study on Appreciative Inquiry Model

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## **ABSTRACT:**

In order to promote positive change and transformation, appreciative inquiry (AI), a distinctive and cutting-edge approach to organizational development, focuses on discovering and amplifying an organization's positive traits and strengths. An overview of the Appreciative Inquiry paradigm, its guiding principles, and its applicability in diverse organizational situations are given in this abstract. The foundation of the appreciative inquiry paradigm is the conviction that organizations and people flourish when they pay attention to what is currently successful and build on it rather than focusing on flaws and shortcomings. A 4-D cycle is used in the model: Discovery, Dream, Design, and Destiny. Stakeholders conduct discussions and interviews during the Discovery phase to determine the organization's key strengths and accomplishments. Using these qualities as a foundation, the organization's intended future is imagined during the Dream phase. Stakeholders work together to develop strategies and action plans that are in line with the desired future during the design phase. The action plans are finally put into effect in the Destiny phase, where the organizations continue to grow and develop to maintain the good change. In a variety of organizational settings, including business, education, healthcare, and community development, the appreciative inquiry paradigm has become more and more popular. Its positive and strengths-based strategy encourages a feeling of empowerment, participation, and collaborative ownership among stakeholders, which boosts output, creativity, and innovation.

## **KEYWORDS:**

Appreciative, Changes, Development, Design, Organizations.

## **I. INTRODUCTION**

An organizational development strategy that aims to create positive and transformational change inside organisations is known as appreciative inquiry (AI). AI is centred on the investigation and amplification of an organization's strengths, accomplishments, and positive experiences, as opposed to conventional problem-solving techniques, which concentrate on finding and addressing weaknesses. David Cooperrider and Suresh Srivastva created the AI model in the 1980s because they thought that organisations might reach their full potential by switching their emphasis from "problem-focused" to "appreciation-focused" viewpoints. AI attempts to unlock an organization's creative and collaborative energy via a process of inquiry and discussion, resulting in higher participation, innovation, and overall beneficial consequences. A fundamental tenet of appreciative inquiry is that organisations develop in the direction of the topics they inquire about and give the greatest attention to. AI aims to stimulate and reinforce the organization's strengths via inquiries that are positive and strength-based, creating a fertile cycle for development and progress.

Appreciative Inquiry has been widely popular and acknowledged in recent years as a powerful replacement for conventional problem-solving and change management techniques. Leaders, consultants, and practitioners looking to bring about significant and long-lasting change inside organisations have found its emphasis on strengths, uplifting emotions, and cooperative participation to be appealing[1], [2].

The AI model's ability to promote a feeling of empowerment and ownership among people and teams is one of its main draws. AI promotes active engagement and co-creation by including stakeholders in the inquiry process, enabling a range of viewpoints to contribute to the change of the organisation. Additionally, Appreciative Inquiry encourages a culture of ongoing development. Organisations are encouraged to innovate, adapt, and build on their achievements via the iterative 4-D cycle, resulting in a dynamic and agile workplace that can quickly adjust to both internal and external changes. AI has the ability to encourage uplifting feelings like inspiration, optimism, and excitement at work. AI creates a positive feedback loop by concentrating on good experiences and shared objectives, where happy feelings motivate further positive behaviours and support a vibrant organizational culture. The flexibility and adaptation of Appreciative Inquiry to various organizational settings is another important advantage. AI may be adapted to meet a variety of settings and issues, whether used in small teams or large-scale organizational transformation projects[3], [4].

The practical applications of appreciative inquiry in various organizational contexts will be covered in more detail in the parts that follow in this article. We will look at case studies and real-world examples that demonstrate how it has a revolutionary effect on organizational performance, leadership development, employee engagement, and business culture. We will also talk about the possible drawbacks and restrictions of AI and how businesses may work around them to get the most out of this ground-breaking strategy. Organizational may fully use the power of appreciative inquiry to effect good change and build a more vibrant and prosperous future by comprehending and overcoming any hurdles. As we begin this investigation, we will get a greater understanding of the power of appreciative inquiry and how it can revolutionise the way businesses approach positive change, growth, and development.

Organisations may foster a culture of cooperation, individual empowerment, and sense of mission by adopting a strengths-based and appreciative approach. With improved performance, employee happiness, and general organizational well-being as a result, appreciative inquiry transforms into a potent catalyst for constructive organizational transformation. We shall explore further into the tenets, procedure, applications, and advantages of appreciative inquiry throughout this article, offering perceptions on how this transformative approach has transformed the area of organizational development and management[5], [6].

## II. DISCUSSION

Appreciative inquiry (AI) is a method for examining and transforming social systems (groups, organisations, and communities) that encourages collective reflection on the best aspects of what is in order to envision what might be, followed by collective design of a compelling future state, which eliminates the need for rewards, coercion, or persuasion to bring about desired change. AI revolutionised the field of organisation development and was a forerunner to the rise of positive organizational studies and the strengths-based movement in American management. It has been developed and expanded since the mid-1980s, primarily by students and faculty of the Department of Organizational Behaviour at Case Western Reserve University. The concepts of AI, the commonly used techniques, and the effects of AI are all covered in the entry that follows.

### Fundamentals

The traditional action research method to organizational inquiry and transformation and the importance of issue resolution in management work are both addressed by appreciative inquiry. David Cooperrider, the inventor of AI, emphasises the limits of problem solving for broadening human perspectives and potential. Cooperrider says that generative modes of inquiry and change are necessary because they help us uncover what may be rather than strive to repair what is, noting that the most potent force for change is a new idea. He says that this is not a cause to give up the quest of knowledge in response to the postmodernist claim that all social research is intrinsically biased by the stance of the researcher. Instead, it liberates us to pursue the notion that organisations are created and imagined to its logical conclusion, which is that what we decide to study and how we study it produces the world just as much as it discovers it. Consequently, a vast area of imaginative, advantageous possibilities appeals to us[7], [8].

The AI model is predicated on the suppositions that organisations are socially created phenomena with no objective reality and that the possibilities for organizational structures are only limited by human creativity and the agreements individuals make with one another. It aims to develop research methodologies that will lead to the development of social systems that are superior, more functional, sociable, sustainable, and essential. It is assumed that this calls for broad participation from those who will eventually execute change[9], [10].

### Principles of Appreciative Inquiry

Cooperrider rejected requests to publish a book on how to undertake appreciative inquiry for the first about 15 years after the release of his influential article on the method in 1987. Instead, he promoted extensive technique innovation and urged individuals to concentrate on the model's guiding principles. As a consequence, there are now several approaches to AI, making the claim that there is only one approach false. The original set of guidelines for AI said that the investigation should start with appreciation, be collaborative, be thought-provoking, and be relevant. Five concepts that are often referenced and used were later written by Cooperrider and Diana Whitney.

**1. The constructionist:** principle posits that our actions are determined by our beliefs, and that relationships are the source of both cognition and action. People communicate via the language and discourse used in daily encounters. co-create the institutions they call home. The goal of enquiry is to inspire new concepts, can inspire new ideas for action via tales and imagery.

**2. The principle of simultaneity:** suggests that as we learn more about human systems, we may make changes to them. The seeds of change can be found in people's first thoughts and conversations as well as in what they learn and find. Social systems go in the direction of the issues they most consistently and passionately address; questions are never neutral; they are fateful.

**3. The poetic principle:** suggests that organizational life is portrayed in the daily tales that individuals share with one another and that these stories are continually being contributed to. There is much more to the influence of the words and themes selected for investigation than simply the words themselves. They arouse emotions, ideas, and meaning-filled dimensions. An attempt is made to use language that highlights, animates, and inspires the greatest qualities in individuals at all stages of the investigation.

**4. The anticipatory principle:** asserts that our plans for the future influence what we do now. Human systems constantly project an anticipation horizon into the future, acting as a tremendous mobilising force in the present. To reshape anticipating reality, appreciative inquiry involves artistic group production of uplifting images.

**5. The positive principle:** suggests that social connection and good emotion are necessary for momentum and long-lasting transformation. Hope, enthusiasm, inspiration, camaraderie, and joy are positive emotions that boost creativity, receptivity to new ideas and people, and cognitive flexibility. They also encourage the solid bonds and ties that are necessary for group reflection and change, especially amongst groups that are at odds.

### The Appreciative Inquiry Method

and has become closely linked to AI. The four stages of AI that follow the selection of the "affirmative topic" are identified by this paradigm. The question is focused on the positive issue (e.g., greater customer pleasure, enhanced health and safety, and more efficient operations), but it is written in energising, motivating language (e.g., motivating fervently devoted consumers).

### Discovery.

Participants in this stage consider and debate the most positive aspects of the research topic. Participants are often asked about their own "best of" tales during interviews, which seems to be a fundamental innovation of the AI technique (for example, "Tell me about the time a business most inspired fanatical loyalty in you"). Another significant innovation has been the complete participation of all impacted parties in the investigation process by having organizational members and stakeholders serve as both

interviewers and interviewees. In the early stages of the transformation process, connections are said to be forged via the telling and hearing of powerful, personal experiences. How can businesses inspire passionately devoted clients, for example? is converted into a question, and responses inspired by the anecdotes are noted and discussed.

### **Dream.**

In regard to the positive theme, participants are encouraged to see their group, organisation, or community at its finest during this phase. An effort is made to pinpoint the shared goals of system participants and to symbolically represent these goals. Instead of a goal statement, the dream phase often yields something more symbolic, like a pictorial portrayal.

### **Design.**

Participants are expected to provide specific recommendations for the future organizational state after establishing a shared vision. These were first referred to by Cooperrider as "provocative propositions" a term from generative theory that is still used in certain models. More often, social architecture procedures are utilised, which establish categories for participants to organise around and develop change proposals, sometimes termed possibility statements or design statements, using a model of design components.

### **Delivery/destiny.**

The fourth step of the original four-dimensional, or 4-D, model was named delivery; however, Cooperrider later altered it to destiny because he felt that delivery conjured up thoughts of standard change management implementation. The biggest debate and lack of agreement around what should occur during this time. AI theorists that understand that filling gaps and new objectives using the results of design and goals to reach could be at odds with the core principles of appreciative inquiry. The most creative apps have used an improvisational strategy rather than an execution strategy. An event is planned where participants self-select commitments to take actions consistent with any design element, and leadership makes it clear that there will be no action plans or committees instead, everyone is authorised to take those actions they believe will help bring the design to fruition. Widespread agreement for the design statements is sought. The responsibility of leadership is to keep an eye on and encourage the innovations they wish to promote, as well as to organise activities and procedures to catalyse emergent and self-organizing change. There are many different ways to approach AI, from interventions in which a single consultant or a small group of people who serve as representatives of a larger group perform the AI to those in which most or all of the system participates in the entire 4-D process in a short amount of time. The second kind of transformational change study has received the bulk of published research, which has caused the AI literature to place more emphasis on broad, synchronous involvement as the foundation of effective AI change initiatives. The Appreciative Inquiry Summit is one specific variation that has emerged as the most often recommended method of engagement; it is desirable for it to last four days and include all system participants in all four stages. However, other voices warn against seeing AI as a "event," no matter how big it may be, and claim that it is more useful to consider AI as a lengthy process interspersed with occurrences. They contend that regular encounters at work, when employees debate the topic, swap tales, and are affected by fresh dialogues, bring about just as much or even more change than new ideas or plans.

### **Importance**

Organizational development practises in businesses, nonprofits, governments, and local communities all around the globe have been significantly impacted by AI. Artificial intelligence (AI) enables transformative change without of crises or "burning platforms." Numerous notable appreciative inquiries have been reported and discussed at conferences, in books and journals, in the quarterly magazine the AI Practitioner, and on the website Appreciative Inquiry Commons. The United Nations worldwide Compact was developed using AI, the Imagine Chicago community development process was modelled after AI, and Walmart used AI for its worldwide sustainability programmes, to name a few notable instances. Although there are fewer empirical analyses of AI than for the majority of

organizational transformation initiatives, they are more common. A increasing amount of longitudinal and critical research is determining the moderating and mediating factors that influence how AI is best used and under what circumstances, opportunities, and constraints. The demands for effective leadership, resources, and professional facilitation of any other organizational development or large-group intervention are not suddenly removed by AI. Its singular contributions include introducing social constructionist theory into managerial practise, demonstrating the effectiveness of possibility-centric rather than problem-centric change strategies, compel examination of the role of positive emotions in change processes, and propose generativity as a solution to social and organizational problems.

### III. CONCLUSION

The Appreciative Inquiry (AI) paradigm emphasises the importance of emphasising strengths, accomplishments, and positive characteristics inside an organization as a strong and effective method to organizational growth. AI lays the groundwork for transformational change and long-term development by challenging the conventional problem-solving paradigm. The 4-D cycle of discovery, dream, design, and destiny is the framework that Appreciative Inquiry uses to lead organisations on their path to transformation. Stakeholders may appreciate the organization's key competencies and successful experiences via the discovery process, which gives them a strong foundation for dreaming up an enthralling future. The design phase enables stakeholders to work together and produce action plans that take use of the strengths that have been discovered, successfully bringing them into line with the desired future. effect plans are finally put into effect at the destiny phase, encouraging a continual learning and adapting process.

The AI model's strength is in its capacity to empower people and teams, promoting active involvement, engagement, and ownership in the change process. AI fosters an environment of optimism, creativity, and innovation by building on past triumphs, which inspires people to put out their best efforts. Wide-ranging organizational settings, from firms looking to improve performance and employee engagement to educational institutions looking to foster a good learning environment, find value in appreciative inquiry. Additionally, it has applications in government agencies, community development programmes, and hospital facilities where societal well-being depends on positive transformation. Appreciative Inquiry, like every methodology, has its difficulties.

Its effectiveness depends on clear communication, trust, and everyone's willingness to adopt a positive outlook. Additionally, the AI paradigm may not be appropriate for handling urgent and important problems that call for quick problem-solving. Despite these obstacles, the popularity of appreciative inquiry as a transformational organizational development method is growing. Its focus on optimism, teamwork, and a common goal helps organisations expand sustainably and be resilient in the face of difficulties. By encouraging organisations to build on their strengths and embrace good change, appreciative inquiry provides a revitalising and empowering alternative to conventional problem-solving techniques. Organisations are likely to learn how deeply AI principles affect culture, performance, and the general wellbeing of their workforce and communities as they implement AI principles at an increasing rate.

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