

# Analysing Self-Determination Theory

**Dr. Varsha Pratibha**

Associate Professor, Masters In Business Administration, Presidency University, Bangalore, India,  
Email Id-varsha.ps@presidencyuniversity.in

## **ABSTRACT:**

Self-Determination Theory (SDT) is a well-known psychological theory that focuses on motivation and wellbeing in people. An overview of SDT, its fundamental ideas, and its consequences for comprehending intrinsic motivation, autonomy, competence, and relatedness are given in this abstract. It examines the idea of psychological requirements and how they support psychological health and good functioning. It also describes how SDT is used in a variety of fields, such as healthcare, labour, and education. Understanding SDT provides useful insights into the elements that influence behaviour in people, encourage self-motivation, and promote favourable psychological consequences.

## **KEYWORDS:**

Psychological Health, Psychological Theory, Self-Determination, Self-Motivation.

## **I. INTRODUCTION**

A psychological paradigm called Self-Determination Theory (SDT) focuses on comprehending human motivation and psychological health. It was created in the 1980s by Edward L. Deci and Richard M. Ryan, and since then, it has attracted a lot of interest from experts in a number of disciplines, including psychology, education, healthcare, and organisational behaviour. The idea that people have innate psychological desires for autonomy, competence, and relatedness is at the heart of self-determination theory. These requirements are seen as universal and are crucial to motivation and wellbeing in people. Individuals are more likely to experience optimum functioning, intrinsic motivation, and psychological well-being, according to SDT, when their psychological requirements are met. The urge for people to feel as if they have a feeling of control and agency over their actions and choices is referred to as autonomy. It entails having a sense of control and the ability to make decisions in line with one's values, interests, and preferences. People are more inclined to participate in things voluntarily and feel more alive and satisfied when they have a feeling of autonomy [1], [2].

The requirement for people to feel competent in their dealings with the outside world is known as competence. It entails looking for chances to advance one's knowledge, abilities, and expertise. People are more likely to be interested, tenacious, and successful in their endeavours when they feel competent. The term "relatedness" describes the need for a sense of community, belonging, and deep connections with other people. It entails feeling a connection to, support from, and understanding from important persons. People are more likely to flourish emotionally, feel good emotions, and act in prosocial ways when they have a feeling of relatedness [3], [4].

According to the self-determination theory, people are more likely to feel intrinsic motivation, happy wellbeing, and personal development when their psychological requirements for autonomy, competence, and relatedness are met. Individuals may suffer diminished motivation, psychological anguish, and lower well-being when these demands are obstructed or unsatisfied. SDT has been extensively used in many fields, including education, where it has influenced teaching methods that enhance students' autonomy, competence, and relatedness. It has inspired leadership philosophies in the workplace that encourage worker engagement and job satisfaction. SDT has led programmes in healthcare that support patient autonomy and wellbeing. Understanding self-determination theory offers useful insights into the elements that motivate people, promote wellbeing, and improve performance. It

emphasises how crucial it is to meet people's psychological requirements for autonomy, competence, and relatedness and provides suggestions on how to go about building settings that encourage intrinsic motivation and psychological well-being[5], [6].

In the discussion that follows, we will go further into the Self-Determination Theory's elements, investigate the research that underpins its fundamental ideas, and look at its applicability in many fields. We may learn more about human motivation, well-being, and the circumstances that support ideal functioning and beneficial psychological consequences by researching self-determination theory. Self-Determination Theory (SDT) is well known and has been explored in-depth and used in a number of disciplines. Its applicability to understanding and boosting intrinsic motivation, which refers to participating in activities for the pure fun and satisfaction they provide rather than only for external incentives or demands, is one of the reasons for its appeal. The value of autonomy for motivation and wellbeing is emphasised by SDT. People are more likely to feel driven, content and fulfilled when they have the flexibility to make decisions and feel in control of their behaviour. In education, where it promotes giving pupils chances for self-direction and choice in their learning processes, this understanding of autonomy has practical ramifications[7], [8].

Competence is also another essential SDT component. People are more likely to experience self-efficacy and act in ways that produce positive results when they feel confident in their abilities and think they have the requisite skills to complete tasks. According to SDT, fostering conditions that encourage personal development, allow chances for skill improvement, and provide feedback may improve people's feelings of competence. SDT also emphasises relatedness, the desire for social connection, and a sense of belonging. Being in meaningful interactions and connections with others is essential for psychological well-being since humans are fundamentally social organisms. People have a feeling of belonging when they feel linked to and supported by others, which raises their level of pleasure and contentment on the whole. SDT has been used in a variety of contexts, including sports, healthcare, and interpersonal interactions, in addition to academic and professional settings. It has impacted treatments targeted at enhancing relationship satisfaction and communication, coaching techniques that emphasise autonomy-supportive practises, and patient-centered care approaches in healthcare.

Individuals and organisations may establish situations that nurture intrinsic motivation, support personal growth, and boost psychological well-being by comprehending and putting the ideas of SDT to use. We can assist people in realising their full potential and enjoying more fulfilment and enjoyment in life by emphasising the value of autonomy, competence, and relatedness. The Self-Determination Theory offers a thorough framework for comprehending human motivation and wellbeing, in conclusion. It places a strong emphasis on the functions of relatedness, autonomy, and competence in fostering intrinsic motivation and favourable psychological consequences. We can build settings that support personal development, engagement, and general wellbeing by identifying and meeting people's psychological needs[9], [10].

## II. DISCUSSION

Self-determination theory (SDT) is an experimentally supported theory of motivation, performance, and wellbeing in people. According to SDT, there is an innate urge for humans to develop, which is known as the organismic integration process. Development happens throughout this period both via the manifestation of innate drive and interests and through the process of internalising behaviours and values from the outside environment. Subjective human experiences of autonomy, competence, and relatedness, or what is known as people's fundamental psychological needs in SDT, accompany people's growth and continuous functioning. In other words, SDT focuses on human experiences connected to these three fundamental requirements as the main inputs to growth and functioning as well as crucial focus for experimentally evaluating theories.

Subjective reports and a range of other techniques, including as brain imaging, implicit measures, and activation of unconscious motivational processes, are used to evaluate experiences connected to these demands. SDT is a complicated theory, and it will only be briefly described here. However, at its heart,

it presents a multifaceted motivational model that is connected by the idea of autonomy. The next topic covered by SDT is how to encourage the motivational styles that are most conducive to development and optimum performance. SDT also distinguishes between the nature and effects of people's life goals or aspirations, which influence both proximal behaviours and individuals' overall wellness trajectories. These differences are referred to as general causality orientations and represent the type of motivation a person most frequently embraces. The next parts go through each of these basic concerns, and the last portion offers empirical data particular to the topic of management.

## Fundamentals

The autonomous and controlled forms of motivation are the two main categories suggested by the self-determination theory. When a person is autonomous, they have a complete feeling of will, choice, and congruence in their actions. They behave under control with a sensation of pressure, tension, and demand. The difference between intrinsic motivation and extrinsic motivation may assist clarify the meaning of autonomous and regulated motivation. Performing an action out of pleasure and enjoyment or for the activity's own sake is referred to as intrinsic motivation. Beautiful examples of intrinsic drive are children playing with their toys or the packaging they arrived in. Intrinsic motivation, however, extends beyond children's play and may be shown in a variety of challenging tasks throughout life, including studying, playing games, and participating in sports.

It is crucial for individuals to learn new knowledge and acquire new skills and competences, making it crucial in both the work and play domains. Because individuals act out of interest and delight, they experience a strong feeling of willingness and support for what they are doing, making intrinsic motivation the prototypical kind of autonomous motivation. Extrinsic motivation is the term used to describe behaviour that is motivated by external factors, such as the desire to get rewards or acceptance, avoid penalties or criticism, improve one's self-esteem, or uphold firmly held ideals. Even though they are all instrumental, these varied motives are relatively different and have been demonstrated to influence various performance and emotional outcomes. Because of this, SDT has identified many extrinsic motivational kinds with varying degrees of autonomy.

External regulation is the word used to describe the most regulated or least autonomous extrinsic incentive. Such actions are seen as being in check when tangible incentives and potential penalties are present. It includes incentives (such as cash, plaques, approbation, or promotions) or penalties (such as paycutbacks, penalties, exclusion from social activities, or job loss) that are material or social. Although external control may quickly and effectively influence behaviour, it is often poorly sustained and does not require a person to use their full potential. While certain controlled kinds of behaviour are originated and governed by factors outside the person, externally regulated behaviours are initiated and regulated by factors outside the person. Thus, internal regulation need not always be independent and definitely need not always be driven by intrinsic reasons. Controlling rules from their contexts that were formerly external to them but are still in place might be absorbed or, in the language of developmental psychology, "internalised." Even if some of these internalised rules and values may at first clash with an individual's preferences, it's conceivable that they'll come to be seen as their own and integrated into the person's sense of self. And this will have very diverse effects on motivation, behaviour, perseverance, and overall wellbeing. To put it another way, individuals may internalise values or rules to varying degrees.

First, there is a sort of behavioural control known as introjection where individuals absorb the rules but don't actually own them as their own. Introjected rules are supported by sentiments of guilt, shame, anxiety, pride, and the need for self-worth. To put it another way, introjection makes people's self-worth dependent on meeting the internalised external norms, which makes them feel under pressure and under control. As opposed to this, identification refers to a more completely internalised style of behavioural control in which an outside factor is assimilated as a brand-new personal value. People will have acknowledged the significance of the behaviour and will have done so by identifying with it. They will behave personally and have a feeling of choice and willingness when controlled by identifications. Thus, identified regulation is an instance of autonomous extrinsic motivation. The regulation is regarded

integrated, and it represents the most developed type of extrinsic motivation when identifications have been assimilated with people's sense of self—with their wants, values, and other identifications.

Regulations that have been identified and incorporated are not seen as intrinsically motivated since they are still carried out for practical purposes rather than because of pleasure or delight in the activity. To sum up, identifiable, integrated, and intrinsic regulation are considered autonomous types of regulation, while external and introjected regulation are considered controlled forms of regulation. Intrinsic motivation is the fifth kind of regulation, whereas the previous four are extrinsic motivation types. In the sequence given in the preceding phrase, these five different modes of control are arranged along a continuum of relative autonomy. In contrast to amotivation, which is defined as a lack of motivation, intentionality, and regulation, all five of these are basis for people's motivation, however they are of various forms.

### **Factors That Affect Autonomous Motivation**

The idea that all people have fundamental psychological needs, which must be met for psychological health, well-being, and efficient functioning, is a second significant feature of SDT, in addition to the differentiation of motivation. Three such demands are listed by the theory: the needs for relatedness, autonomy, and competence. It was discovered that these requirements were the most effective means of giving a meaningful explanation for the many phenomena that were arising from the study on intrinsic and extrinsic motivation. They were not simply offered on the basis of personal experience or intuition. Numerous empirical studies, including cross-cultural research, have shown that these needs are universal and that meeting them contributes to optimal functioning because the presence or absence of these needs has been shown to predict changes in well-being, self-control, and performance. Competence is defined as taking on stimulating challenges and mastering elements of one's environment; autonomy is defined as feeling free and in control of one's behaviour as opposed to feeling pawn-like and heteronomous; and relatedness is defined as engaging in meaningful social interactions and both feeling and providing for others.

Defining these psychological demands serves a number of essential purposes, one of which is to enable individuals to forecast how certain elements of the environment, including task characteristics, Interpersonal variables, managerial practises, and intrinsic motivation will all promote internalisation, both performance and well-being. Simply put, environmental factors that facilitate meeting basic psychological needs are anticipated to support autonomous motivation and its outcomes, whereas environmental factors that hinder meeting needs are anticipated to undermine autonomous motivation by encouraging either controlled motivation or motivation, which will have more adverse outcomes. More specifically, employees are more likely to feel competent in work environments where personnel are chosen based on skills, abilities, acquired knowledge, and the capacity of employees to feel optimally challenged by the job, where training and developmental opportunities are provided, and where constructive feedback is given. Employees are more likely to feel autonomous in workplaces where strategic objectives are disclosed to them, participatory management is implemented, and they are free to take initiative and speak out. Employees are more likely to experience high relatedness in workplaces where interactions are encouraged by the design of employment, cooperation is promoted, and supervisors pay attention to and appreciate their staff.

One of the most remarkable and contentious findings from SDT research is that physical incentives often decrease intrinsic motivation, and they do so under relatively explicit and predictable circumstances. Numerous laboratory studies have demonstrated that when rewards are given in exchange for completing a task, showing a certain level of performance on the task, or engaging in it, people are likely to become less intrinsically motivated for the task because their participation in it depends on the rewards and they feel under pressure. These experiences make it harder for people to satisfy their desire for autonomy, which lowers their interest in and pleasure of the rewarded activities that they had previously considered to be enjoyable. In essence, incentives may turn a fun endeavour into a chore. Rewards, however, may also act as feedback, and when such feedback is favourable, they can help to strengthen emotions of competence. This implies that incentives may both satisfy

competence needs and obstruct autonomy needs, and that the impacts of rewards on intrinsic motivation depend on the sum of both effects. This is often impacted by whether the office culture is one of support or control. It has also been shown that other environmental factors, such as deadlines, surveillance, and competition, may weaken intrinsic motivation, particularly when they are employed to exert pressure or regulate behaviour. These results have significant management ramifications since companies often use these strategies for reining in behaviour or performance.

### **Individual Differences**

Causation orientations relate to individual variations that are focused on how individuals evaluate their surroundings and control their behaviours and are important drivers of motivation. Some individuals are more easily managed than others because they are more susceptible to environmental restrictions. High control orientation individuals seek for environmental clues that will inform them of what is expected of them, and they often experience pressure from these cues while beginning and controlling their behaviours. They do, in fact, need on external controls like deadlines or reward contingencies to govern their behaviour since their introjects (internal controls) are quickly aroused and they often choose occupations based on status and compensation. Additionally, they often exhibit the Type A behaviour pattern, which is linked to health issues, and are demanding and critical while working in management roles. Contrarily, some individuals often feel a feeling of autonomy and control while beginning and controlling their behaviour, even in circumstances when others would feel in charge. These folks score highly on the autonomy orientation scale and have a propensity for initiative. These people are more prone to choose employment that allow for initiative, to see criticism as educational, and to base decisions on their own interests and principles. They often exhibit behaviour that is more consistent with their beliefs and attitudes, and as a result, they are more likely to become effective managers. The various strengths of the autonomous and controlled orientations result from developmental interactions with the environment, such as those with parents, teachers, and peers who often promote rather than restrict autonomy.

In reality, individuals tend to be more autonomously oriented in their lives when the continuous environment has supported satisfying of the fundamental demands for autonomy, competence, and relatedness. Other study investigates the evolution and effects of individual variances in people's life goals or ambitions. People with high extrinsic motivation. Regardless of the levels of success or efficacy at the goals, people who hold strong intrinsic life goals, such as meaningful affiliations, community involvement, and personal growth, generally report lower well-being than those who hold aspirations or goals, such as accumulating wealth, having an attractive image, and being popular and well-known. Strong extrinsic goal-setters also often exhibit more Machiavellian behaviour, are less cooperative, behave more prejudiced, and put their health at risk. The fulfilment or deprivation of the fundamental psychological requirements determines how intrinsic and extrinsic desires develop: People tend to acquire more fundamental life objectives when their needs are more fully met. Even among adults, education may have an effect on how ambitions grow. It has been observed that undergraduate students in the arts and sciences tend to develop more intrinsic life goals during their educational years, whereas students in law and business schools tend to develop more extrinsic life goals, largely as a function of internalising the ambient values they see around them.

### **Evolution**

The factors that prompt individuals to take action are called motivation. Numerous older theories of motivation attributed the driving forces behind people's actions to outside factors, most notably incentives and penalties. Although incentives and punishments are one source of human motivation, SDT has been a key paradigm that has altered that perspective and encouraged the awareness that they are not the only, or even the most effective, motivators of behaviour. Instead, SDT has concentrated on how individuals interact autonomously at work, play, and in relationships, as well as the origins of their volitional drive. Edward L. Deci and Richard M. Ryan of the University of Rochester, together with a large number of partners from all over the globe, have been working on the idea for the last 40 years. In areas as varied as management, health care, education, sport and exercise, religious motivation, and

virtual environments, SDT has organised a great deal of fundamental, applied, and translational research. This range of applications results from SDT's emphasis on variables that support volition and choice, which are crucial in each of these fields because people's willing engagement in such activities is linked to high levels of persistence, performance quality, and rewarding experiences.

A technique to assessing the various motivational kinds was created by Richard M. Ryan and James P. Connell and has been used to a wide range of ages, activities, and domains. The method involves asking people why they perform a behaviour or set of behaviours (such as finishing their homework, taking their prescribed medications, or going to work) and then giving them explanations that represent various sources of motivation. Participants then rate each explanation on a Likert-type scale, indicating how much of it applies to them. Numerous research in the areas of employment, education, sport, exercise, parenting, leisure, and health behaviour modification have employed this approach. Overall, research has shown that these same motivational styles can be used for a variety of tasks and that, across domains, genders, socioeconomic status, and cultures, the more autonomous motivational styles identified, integrated, and intrinsic tend to be associated with more favourable outcomes, such as coping mechanisms, mental health, effort, enjoyment, or quality of learning and performance than the controlled ones external and introjected.

### **Importance**

Self-determination theory is becoming more often employed to comprehend how management practises affect employee engagement, motivation, performance, and well-being. It has been applied to explain why transformational leadership behaviours affect performance, commitment to organisations, and job satisfaction, in addition to how managerial behaviours that support the three psychological needs influence performance and wellbeing across cultures. Even more recently, it has been used to demonstrate that organisations are more likely to follow legislation when occupational health and safety inspectors meet psychological requirements while resolving workplace disputes. Workers are more autonomously driven when their managers provide those alternatives and chances for initiative, have a clear vision or set of objectives, consider their needs and show empathy for them, and believe in their workers' abilities. Increased work retention and happiness, less staff turnover and burnout, and improved employee loyalty are the results and better work performance and engagement. Is this trainable, one could wonder, and Yes, it is the solution.

According to studies, educating managers to be more sensitive to these three demands improves employee engagement, management credibility, loyalty to the company, and work happiness. But education is insufficient. If managers are to be self-motivated and sympathetic to the psychological needs of subordinates, they must also suffer less strain themselves. Consequently, factors such as organisational structure, culture, and practises are crucial. Jobs that provide diversity, difficulty, feedback, and freedom from authority also encourage greater independent work motivation. Motivating job design, collaboration, and participatory management may help with this. Additionally, it has been shown that individuals who feel in tune with the organization's objectives, needs, group dynamics, and job difficulties are more likely to report high levels of need fulfilment, which is linked to their performance and dedication to the company. Better work performance is linked to need fulfilment and autonomous motivation than managed motivation. These motivating elements have also been linked to improved workplace mental health, a lower risk of burnout, loyalty to the company, and employee retention.

It has been shown that individual variations affect worker outcomes as well. Higher work-related well-being, performance, and engagement have all been linked to autonomy orientation. Intrinsic work values have been linked to good work adjustment, job satisfaction, engagement, and the capacity of jobless persons to obtain employment. Core self-evaluations, a more recent manifestation of individual variation based on self-esteem, self-efficacy, internal locus of control, and low neuroticism, have been found to be positively correlated with autonomous motivation towards work goals, which in turn has been linked to job satisfaction and goal achievement. Ironically, the methods most typically used in organisations to increase employee motivation, such as incentives, monitoring, and competition, usually

fail to provide the desired results. The benefits intended by organizations energized performance, sharing, and well-being are often unconnected to or even adversely linked to the regulated motivation produced by these methods.

Even while doing dull activities, a person needs to feel competent, independent, and connected in order to participate in them and generate an autonomous sort of extrinsic motivation for them. This is true even if not all labour is intrinsically compelling. Therefore, management practises that promote independent work motivation include appropriate selection, training opportunities, constructive feedback in performance assessments, decision-making authority, open communication, cooperation, and effective leadership. The self-determination theory, in conclusion, provides extremely helpful guidance on how to assure employee engagement, performance, and retention, which eventually result in organisational success.

### III. CONCLUSION

A useful framework for comprehending human motivation, wellbeing, and ideal functioning is the Self-Determination Theory (SDT). It emphasises the significance of fostering intrinsic motivation and psychological well-being through meeting people's psychological requirements for autonomy, competence, and relatedness. Individuals are more likely to experience personal development, act in ways that are consistent with their beliefs, and succeed in a variety of spheres of life if they are aware of and supported in meeting these basic requirements. SDT has applications in areas including work, school, healthcare, and interpersonal interactions. It emphasises how important it is to provide students the freedom and chances to lead their own learning, to nurture competence via feedback and skill development, and to create supportive settings that encourage relatedness. SDT advises managers to support practises in the workplace that support employee autonomy, facilitate skill development, and generate a feeling of community among staff members. It highlights the value of patient autonomy, participation, and supporting communication in healthcare.

SDT emphasises the value of respect, compassion, and developing connections in interpersonal interactions as ways to increase happiness and wellbeing. The SDT tenets provide a feeling of personal agency and fulfilment by fitting with our basic psychological requirements. People feel more intrinsically motivated, engaged, and generally better off when their demands for autonomy, competence, and relatedness are met. In contrast, people may suffer diminished motivation, discontent, and reduced wellbeing when these requirements are obstructed or ignored. SDT's understanding and use may have significant effects on people, organisations, and society as a whole. We may encourage intrinsic motivation, personal development, and beneficial psychological outcomes by creating surroundings that meet people's psychological needs. In the end, SDT offers a road map for fostering wellbeing and fostering environments that enable people to flourish and realise their full potential.

### REFERENCES

- [1] A. Barrable and A. Arvanitis, "Flourishing in the forest: looking at Forest School through a self-determination theory lens," *J. Outdoor Environ. Educ.*, 2019, doi: 10.1007/s42322-018-0018-5.
- [2] L. Messineo, M. Allegra, and L. Seta, "Self-reported motivation for choosing nursing studies: A self-determination theory perspective," *BMC Med. Educ.*, 2019, doi: 10.1186/s12909-019-1568-0.
- [3] A. E. Krause, A. C. North, and J. W. Davidson, "Using self-determination theory to examine musical participation and well-being," *Front. Psychol.*, 2019, doi: 10.3389/fpsyg.2019.00405.
- [4] F. G. Gilal, J. Zhang, J. Paul, and N. G. Gilal, "The role of self-determination theory in marketing science: An integrative review and agenda for research," *Eur. Manag. J.*, 2019, doi: 10.1016/j.emj.2018.10.004.
- [5] D. Ju, L. Ma, R. Ren, and Y. Zhang, "Empowered to break the silence: Applying self-determination theory to employee silence," *Front. Psychol.*, 2019, doi:

10.3389/fpsyg.2019.00485.

- [6] H. C. K. Hsu, C. V. Wang, and C. Levesque-Bristol, "Reexamining the impact of self-determination theory on learning outcomes in the online learning environment," *Educ. Inf. Technol.*, 2019, doi: 10.1007/s10639-019-09863-w.
- [7] R. M. Ryan, B. Soenens, and M. Vansteenkiste, "Reflections on self-determination theory as an organizing framework for personality psychology: Interfaces, integrations, issues, and unfinished business," *J. Pers.*, 2019, doi: 10.1111/jopy.12440.
- [8] L. M. Jenö, V. Vandvik, S. Eliassen, and J. A. Grytnes, "Testing the novelty effect of an m-learning tool on internalization and achievement: A Self-Determination Theory approach," *Comput. Educ.*, 2019, doi: 10.1016/j.compedu.2018.10.008.
- [9] E. S. Allen, W. S. Grolnick, and J. V. Córdova, "Evaluating a Self-Determination Theory-Based Preventive Parenting Consultation: The Parent Check-In," *J. Child Fam. Stud.*, 2019, doi: 10.1007/s10826-018-01309-0.
- [10] I. Al-Jubari, A. Mosbah, and Z. Talib, "Do intrinsic and extrinsic motivation relate to entrepreneurial intention differently? A self-determination theory perspective," *Acad. Entrep. J.*, 2019.