# A Brief Discussion on Evolutionary Acquisition Considerations

## Ms. Neha Saxena

Assistant Professor, Masters In Business Administration, Presidency University, Bangalore, India, Email Id-nehasinha@presidencyuniversity.in

## **ABSTRACT:**

Evolutionary acquisition, often referred to as evolutionary procurement, is a strategy method of purchasing products, services, or innovations that considers both the changing demands of an organisation and the market's dynamism. This abstract gives a general review of important factors in the subject of evolutionary acquisition while underlining its importance in the quickly evolving corporate environment of today. Evolutionary acquisition strives to improve agility, flexibility, and responsiveness across the acquisition lifecycle by using iterative and adaptive approaches. This strategy aims to minimise risks and maximising profit while acknowledging the inherent uncertainties and complexity involved with long-term purchases. Among these include organisational flexibility, supplier partnerships, technology improvements, and market dynamics. Organisations may successfully discover new possibilities, evaluate risks, and create effective acquisition plans by comprehending and analysing these factors. It also emphasises how crucial cooperation and communication are to evolutionary acquisition. The sharing of information, the encouragement of innovation, and the improvement of decision-making are all facilitated by effective cooperation between acquisition experts, end-users, suppliers, and stakeholders. A common knowledge of the goals, demands, and expectations throughout the purchase process depends on open and transparent communication channels.

#### **KEYWORDS:**

Acquisition Considerations, Acquisition Process, Complex Systems, Evolutionary Acquisition.

#### I. INTRODUCTION

A strategy method of acquiring complex systems that emphasises adaptability, flexibility, and continual development throughout the course of the acquisition lifecycle is known as evolutionary acquisition considerations. This method acknowledges that operational demands might vary over time, along with system requirements and technological advancements. Organisations may overcome these difficulties and improve the alignment between system capabilities and operational objectives by using an evolutionary acquisition approach [1], [2].

Evolutionary acquisition divides the acquisition process into incremental stages or releases rather than striving to offer a completely developed system all at once. To enable early operational deployment and user input, each increment concentrates on offering a portion of the system's capabilities. Faster delivery of essential functionality is made possible by this incremental development method, which also allows for adjustments and advancements in succeeding increments. Successful stakeholder engagement and collaboration is essential to evolutionary acquisition. The awareness of changing requirements, operational demands, and technical improvements is facilitated by close collaboration between the acquisition team, end users, industry partners, and other relevant stakeholders. Throughout the acquisition process, regular feedback loops make that the system integrates crucial insights from stakeholders and changes to meet user demands [3], [4].

In evolutionary acquisition, risk management is crucial. Early in the process, it is possible to detect, evaluate, and minimise risks thanks to the iterative nature of the technique. Organisations may manage risks progressively by dividing up the acquisition into phases, concentrating on the most important risks first, and altering their strategy in light of the knowledge gained from earlier iterations. Evolutionary acquisition acknowledges how quickly technology changes. In order to improve system capabilities, organisations need to actively track and evaluate new technologies. Organisations may benefit from the most recent developments and make sure the system is relevant for the duration of its lifespan by adding mature technology into next increments [5], [6].

Interoperability and system integration are important factors to take into account in complex systems with various components or subsystems. An evolutionary acquisition strategy enables the progressive validation and

integration of system parts, ensuring that they are interoperable and function as a unit. Evolutionary acquisition encourages the development of a continuous improvement culture. A later iteration may include best practices, process improvements, and technical developments thanks to the lessons learnt from earlier iterations. The system will change and adapt to new demands as a result of this continuous improvement approach, remaining effective and efficient throughout time. Organisations may reduce risks, improve stakeholder engagement, take advantage of evolving technology, and provide solutions that more closely match operational demands by adopting evolutionary acquisition principles. This strategy encourages flexibility, reactivity, and the capacity to gradually improve system capabilities, leading to more fruitful and long-lasting acquisitions [7], [8].

# II. DISCUSSION

The evolutionary approach to defence acquisition simply acknowledges that systems change as a consequence of shifting user requirements, technical advancements, and operational expertise. Military systems are not new to evolutionary acquisition. Each naval ship in a class is unique, and computer hardware and software are constantly evolving due to the quickly advancing state of technology. Additionally, aircraft, vehicles, satellites, and satellite launch vehicles all have evolutionary improvements between the first and last launches [9], [10]. Evolutionary acquisition begins with the creation and delivery of a core capability, as indicated by Figure 1. The system develops into a more helpful or efficient product as knowledge is learned via system usage and as technology advances. The ultimate user demand is acknowledged in broad terms at the outset of an evolutionary acquisition, but a core requirement with immediate value may be well-defined. The criteria cannot be completely established at programme launch since future events will influence the final shape of the product. However, in order to achieve evolutionary development, a management structure that requires requirements validation, adequately funded budgets, and rigorous review is required. In addition, even in the lack of a comprehensive specification of all needs or final configurations, the systems engineering function is still in charge of managing requirements traceability and configuration control. Due to these restrictions and worries, the evolutionary method must be carried out in a way that appropriately addresses the different concerns of users, developers, and managers while reducing the risks connected to these problems.



Figure 1: Illustrate the Evolutionary Acquisition [ocw.mit.edu].

# **Acquisition Management**

A number of program-specific studies, reports, and decision papers that support the milestone decision process are defined by the acquisition management requirements outlined in the DoD 5000 documents and any accompanying component rules or instructions. Additionally, extensive collaboration with a variety of stakeholders is needed prior to decision points in the purchase process. Although this procedure uses resources, it is essential to demonstrate the program's legitimacy to those who must approve the public resources allocated to it.

By definition, evolutionary acquisition is a "acquisition within an acquisition." The management and control of the system as it develops into its ultimate configuration is one challenge the engineering manager faces; on another, there is the management and control of the modifications, or blocks, that are developed and progressively integrated into the system. The system contains related baselines, reviews, and requirements the typical components of a system acquisition but each block also has specific configuration, management, and management activity needs. When this happens, the challenge for technical management is to make sure that sound technical management principles are applied to the development of each block while also making sure that the definition and control of requirements and baselines at the system level take into account and accommodate the evolving architecture.

# **Concerns with System Engineering**

Evolutionary acquisition will call for concurrent and gradual development efforts. Through these actions, evolutionary designs that reflect both modification and an evolved system are being created. The upgraded evolutionary system is created as a modification, but it has to be assessed and confirmed as a system with new, evolved requirements. This indicates that even if the acquisition process may begin at any time, the fundamental baselining procedure demanded by systems engineering must somehow be met for each block update to provide requirements traceability and configuration management.

According to Figure 2, incremental capability delivery may occur from an evolutionary block upgrade or from an incremental release of capability inside the baseline of a programme that has been authorised (or the present evolutionary block). Both are issues that system engineering addresses. The following is offered to offer some basic direction in a challenging and complicated field of acquisition management planning and execution, but there is no tick list technique to arrange these linkages.



Figure 2: Incremental Release Within Evolutionary Blocks [ocw.mit.edu].

Evolutionary upgrades may be based on known operational needs, where delivery of the capability is iterative owing to an urgent operational necessity, ongoing product baseline refinement prior to full operational capability, and planned parallel developments. The system may not necessarily need the management approvals and milestones typical of the acquisition process if the adjustment merely affects the allocated or product baseline and has no influence on the program's authorised performance, cost, or schedule. In all situations, it is essential to ensure that architectures and configuration baselines used for evolutionary development may be updated with little disruption to documented and proved configurations in order to sustain a good system engineering effort. Through programme design that addresses optimisation of the acquisition baseline and management of the developing configuration, the risk associated with this problem may be greatly decreased.

# Planning

The structure of the core and evolutionary blocks must be specified in detail in the evolutionary acquisition programme planning, including:

- 1. A detailed description of a core system that is operationally viable, together with the identification of subsystems and components that are most likely to develop.
- 2. The creation of a procedure for gathering, assessing, and incorporating operational input, technological breakthroughs, and newly released commercial goods.
- 3. Organising the assessment of evolutionary block upgrades, requirements verification, and programme launch.
- 4. A description of the limitations and restrictions related to the gradual supply of capability, as well as the management strategy for evolutionary upgrades inside a block.
- 5. Technical and management risk analysis of the developing method.

Planning for systems engineering should focus on:

- 1. The basic system architecture's openness and adaptability, which enable modifications and updates,
- 2. How baseline documentation is structured to increase upgrade flexibility,
- 3. How baseline development and documentation control are affected by evolutionary acquisition planning.
- 4. How technical reviews are organised to best support the acquisition decision points; and
- 5. How risk management tracks and manages the management and technical complexity brought on by evolutionary development.

The fundamental system architecture needs to be flexible. Planning for a flexible system that can be simply and economically adjusted requires the use of strategies like open architecting, functional partitioning, modular design, and open system design, all of which are discussed later in this book.

# Example

Notional Example of Evolutionary MAIS Acquisition Relationships					
Characterization	System Level	Acquisition Program Level	Acquisition Documentation Required	Baseline	CM Authority
Overall Need	Major Program or Business Area	Capstone or Sub-Portfolio	Capstone Acquisition Documentaion	Top Level Functional Baseline	PMO
Core and Evolutionary Blocks	Build or Block of Major Program	Acquisition Program	Full Program Documentation	Cumulative Functional and Allocated Baseline	PMO with Contractor Support
Incremental Delivery of Capability	Release or Version of Block	Internal to Acquisition Program	Separate Acquisition Documentation Not Required	Product Baseline	Contractor (Must Meet Allocated Basleine)
Associated Product Improvements	Application or Bridge	Parallel Product Improvement (Less than MAIS)	Component or Lower Decision Level Acquisition Processing	Functional, Allocated, and Product Baselines	PMO/Contractor

 Table 1: Evolutionary Acquisition Relationships.

Some of the links mentioned above are shown in Table 1 as they could relate to a Major Automated Information System (MAIS) programme. A MAIS acquisition will unavoidably be an evolutionary acquisition since sophisticated software development is by its very nature evolutionary. Management control is generally specified for capstone, programme, subsystem or incremental delivery, and supporting programme levels in the hypothetical MAIS presented in the table. The linkages in the table illustrate how important system engineering and acquisition tasks relate to one another in an evolutionary context. The most crucial lesson from Table 1 is probably that these linkages are complicated and that the programme will be significantly at risk if they are not well planned for.

# III. CONCLUSION

In conclusion, evolutionary acquisition considerations provide a tactical framework for purchasing sophisticated systems that may harness new technologies and adapt to changing needs. Organisations may gain a number of advantages by segmenting the acquisition process into incremental stages and combining stakeholder participation, risk management, technology maturation, system integration, and continuous improvement. Additionally, the emphasis on system integration and interoperability guarantees that the system's parts

communicate effectively and adhere to operating requirements. Organisations may prevent expensive integration problems in later phases of development by addressing interoperability early. Overall, evolutionary acquisition considerations offer a flexible and adaptive approach to acquiring complex systems, allowing organisations to quickly deliver operational capabilities, effectively manage risks, take advantage of emerging technologies, guarantee system integration, and promote continuous improvement. Organisations may improve their acquisition processes, align systems with changing needs, and offer competent, future-proof systems with higher success by taking these factors into account.

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